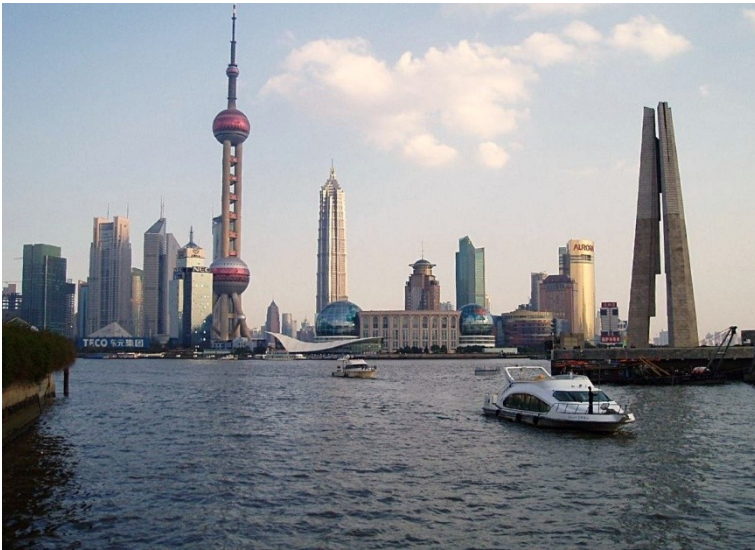


SAGI Consulting



Who we are

The Chinese team co-ordinated by a resident shareholder includes an engineer, a project management, a coordinator for communication and professional experts for supervision, quality control and verification. Team operates based in Taishan City, easy access within a radius of 200 km from Guangzhou and many industrial cities', then neighboring Hong Kong.

Of course frequent travels are planned in any industrial region of China like, Ningbo', north of Beijing area and finally Shanghai area, progress of all activities undertaken in this region, the prime mover of the overwhelming economic and technological development of China.

The highest quality of customer service and 'to SAGI a primary objective, beginning with an extensive analysis of customer needs, developed by the Italian team, which translates into a series of proposals clearly focused and in short time. SAGI, then goes all the way to ensure the project development.

Working in parallel between the Italian and Chinese places we assure high quality and efficient response.

1 Source differentiation strategy

Source differentiating strategy analyzes your needs' to make:

- A feasibility study based on type of target products, specific features of the production and logistics process, the necessary qualities plan, the expected volumes, current costs in the case of products already purchasing.

From this analysis derive feedback informations about technical, quality and cost and therefore how much is the validity of the hypothesis of differentiation of purchase.

The study continues with an indication of one or more 'suppliers with characteristics in line with the requirements of the project.

- The plan of the production start up i.e. time and costs estimated for:
 - Construction and testing of mouldings and specific equipment
 - Cooperation contracts with subcontractors and external laboratories
 - Construction and testing of components, subassemblies and assembled prototype
- Technical support, quality and logistics accompanying the production includes:
 - Verify progress of supplies and assistance to correct errors or delays
 - Supervise quality control reports made by the supplier or by external bodies in charge.
 - Supervise the correct coordination and programs on shipping dates.

2 Export

To build structured distribution channels for your products

Export of products and services analyzes your capabilities for export from Italy / Eu to the Far East Area and to Italy / Eu from Far East of the target products by :

- Feasibility study 'applies to:
 - potential market and prospects for expansion in the short term
 - partners interested to participate as importers / distributors
 - The priority areas' and the future distribution
 - Benchmarking: product / quality 'perception / brand image to the qualified competitors
- Support for international contracts when required.
- Monitoring the progress of deliveries and sales trends in the area.

3 Organization

Our team is able to support you in tasks which require change management, resources replace, training and motivation .

Our on-site team is able to address organizational issues that arise, both technical and organisational closely that of HR, thanks to the experience of the local environment.

The team also has the adequate knowledge of the it solutions that can be used, in Chinese when appropriate, depending on the priority of improvement identified.

The search for new resources to be included at all levels and commissioning/training services are available to integrated projects

